

STERLING | MANAGEMENT

August 31, 2022

Letter of Recommendation

For: Border Construction
4321 14th Ave North
Fargo, North Dakota 58102

To Whom it May Concern,

We have worked with Border Construction over the past twenty-four months and as recent as the Summer of 2022 on multiple office remodel projects in the Fargo market. The scope of these projects ranged from 1,000 SF to 45,000 SF and vary in complexity from complete remodels to a rather straightforward aesthetic upgrade (carpet, paint, etc).

Border Construction and its staff consistently demonstrated a high level of communication, experience and dedication towards exceeding our high expectations. Border did an excellent job of being thorough, utilizing reasonable timelines with us, our tenants and their subcontractors, working with the City of Fargo and further understood the importance of problem solving and thinking outside the box when it comes to remodeling existing buildings.

Border Construction offers a compelling value to its clients with their ability to self-perform many carpentry functions. This value gives them a pricing advantage over their competitors. Furthermore, the Border team has a deep bench including Bryan and James – two incredibly talented individuals that often-worked night and weekends to ensure our projects stayed on track.

Accessibility for us is a “must have” and Tom, Dave and Andy and the entire Border team are always readily available. In the end, we just got a point with Border where we have a high degree of trust and confidence in their abilities on all things construction and they’ve been a great partner for us. If you’re interested in touring the projects they performed for us, please reach out.

It has been an absolute pleasure to work with the entire Border Construction team and we would highly recommend them.

Sincerely,



David Perkins

Portfolio Manager - Commercial
Sterling Management, LLC
dperkins@sretrust.com